



MXDR Engagement



Optimize security management services.

Engagement highlights



Analyze your priorities and requirements for management of Security Information and Event Management (SIEM) and eXtended Detection and Response (XDR) systems



Define scope & deploy MXDR Solution in production or staging environment



Discover threats to cloud and on-premises and across email, identity, and data and demonstrate how to leverage managed security solutions



Learn about our MXDR solution and services with an immersive experience



Plan next steps on how we can work together

Use the MXDR Solution to provide managed security services

Designed as a presales engagement, the MXDR Engagement enables partners to build intent for sales and deployment of their MXDR Services based on advanced Microsoft Security workloads.

The engagement uses the partner MXDR Solution and services for identifying, hunting and responding to real-time threats in a customer environment and will help customers understand how they can leverage the partner managed solution to be more secure.

Why Orange Cyberdefense?

Orange Cyberdefense is the expert cyber security business unit of the Orange Group, providing managed security, managed threat detection and response services to organizations around the globe.

As the leading security services provider, we strive to build a safer digital society. Our global footprint with a European anchorage enables us to meet local requirements and international standards, ensure data protection and privacy for our clients as well as for our employees.

Why deliver the MXDR Engagement



Customer benefits

- Customized: exclusively focused on their specific security needs.
- Real data: threat analysis based on customer's environment.
- Solution oriented: see a MXDR Solution working in their production tenant.



Partner benefits

- Use Microsoft funding to acquire new customers.
- Position yourself as the trusted advisor for security strategy.
- Pitch your MXDR services with recommended outcomes.